



2020 AGENTS BONUS SCHEDULE

There are 2 plans available effective January 1, 2020:

Schedule "A"

Provides bonus incentive for the premium generated from Life premium.

| 2020 SCHEDULE "A" | <u>AGENTS LIFE BONUS</u> |
|----------------------------------------------------------|-------------------------------------|
| <u>Qualified Annualized Paid Life Premium</u> | <u>Bonus</u> |
| \$25,000 (7½%) | \$1,500 |
| \$35,000 (10%) | \$3,500 |
| \$50,000 (12½%) | \$6,250 |
| \$50,000+ (15%) | \$7,500 |

Schedule "B"

Provides bonus incentive for premium generated in the Life & Final Expense market \$6,000 Paid Premium Qualification.

| 2020 SCHEDULE "B" AGENTS FINAL EXPENSE BONUS |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>"DOUBLE LEAD" BONUS Your Choice of:</p> <p>20 Final Expense Leads (Value \$400.00)</p> <p>UP to 60 leads in your first 90 days</p> |

- Life Production is based on net premium after any lapses
- Agents must be in good standing with The Producers Network to qualify
- Bonus Paid on a Retro Basis as each level is attained
- Exclusions may apply (SPWL, etc.) Call for details.

Agent Signature: _____ Date : _____

Acknowledged by: _____ Date : _____
The Producers Network

****You must sign and return this agreement to The Producers Network to qualify as a Participant in this Bonus Plan. We will return the executed agreement to you.**

Call John Light or Chris Light with any questions you may have 1.800.477.3662